



## **Northpointe/Volaris Announcement FAQs**

### **What is this about?**

Northpointe Institute for Public Management, Inc. has been acquired by Volaris Group as of May 2, 2011 for the purpose of further expanding Northpointe's capabilities within the justice sector.

### **What is the motivation behind this relationship?**

Northpointe perceives great opportunity to extend its integrated software offering to encompass the broad array of business and scientific processes inherent in criminal justice systems. Volaris provides a fortified infrastructure to support Northpointe's ongoing development of leading technical and service solutions, while preserving the independent nature of Northpointe.

### **What does Volaris bring to Northpointe?**

Volaris business systems ensure ongoing quality, innovative services, quantifiable metrics and operational efficiency within its member companies. This superior infrastructure will support Northpointe's growth moving forward.

### **What can stakeholders expect in the future?**

Volaris currently houses CourtView Justice Solutions, a leading supplier of case and records management systems and related technology for courts, prosecuting attorneys, public defenders, law enforcement and operators of detention facilities. The combined synergy of Northpointe, CourtView and Volaris will open new possibilities for all the companies in integrating software for the criminal justice sector.

### **What, if anything, will change at Northpointe?**

Clients, partners, industry associations and staff members will experience the same Northpointe relationships, products and services without interruption. The current leadership, product offerings and business operations will remain intact. Stakeholders will continue to benefit from Northpointe's ongoing development of capacity and competence to address the challenging scientific, practice and policy needs of criminal justice systems. While the Volaris partnership will fortify Northpointe's internal systems, the company will act as an independent entity, just as it always has.

### **How does this relationship impact current contracts or non-contract customers or partners?**

There are no impending changes to either contract or non-contract relationships. We expect this to be business as usual, with no immediate impact to any of our

business relationships. If you have any pending contractual negotiations with Northpointe you should expect they will proceed as planned.

**Will there be any shifts in management?**

All client services consultants, their roles and client contacts will remain the same. No Northpointe employees will be displaced.

Some management titles and roles will change. President Brian Mattson will assume a more prominent role in the organization. Dave Wells, cofounder, chairman and CEO is looking forward to relinquishing some of his operational duties focusing on creating new products and services for the industry. Tim Brennan, Northpointe senior vice president, senior scientist and cofounder, will continue to lead the scientific advancement team. Carla Newman, senior vice president, will be responsible for integrating the best operational strategies of the two companies.

**Will the company relocate?**

No. Northpointe will retain its current offices in Golden, Colorado, and Traverse City, Michigan.

**Who is Northpointe?**

Since 1989, Northpointe has provided a growing suite of comprehensive offender assessment, classification and case management software and services to the nation's corrections industry from its two offices in Golden, Colorado, and Traverse City, Michigan. [www.northpointeinc.com](http://www.northpointeinc.com)

**Who is Volaris?**

Headquartered in Mississauga, Ontario, Volaris strengthens and grows vertical market technology companies, enabling them to be clear leaders within their industry sectors. Volaris companies provide specialized, mission-critical solutions to vertical markets around the world including justice, agri-food, asset management and logistics, and transportation. Volaris is an operating group of Constellation Software, Inc. Learn more at [www.volarisgroup.com](http://www.volarisgroup.com).

**Need more information?**

You can reach the management team, Brian Mattson, Dave Wells and Tim Brennan, at 303.216.9455. Please feel free to contact your Northpointe client services consultant as well.

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